

Q2 Financial Result

Fiscal Year Ended March 31, 2022

Asteria Corporation (TSE:3853)

Disclosed November 12, 2021

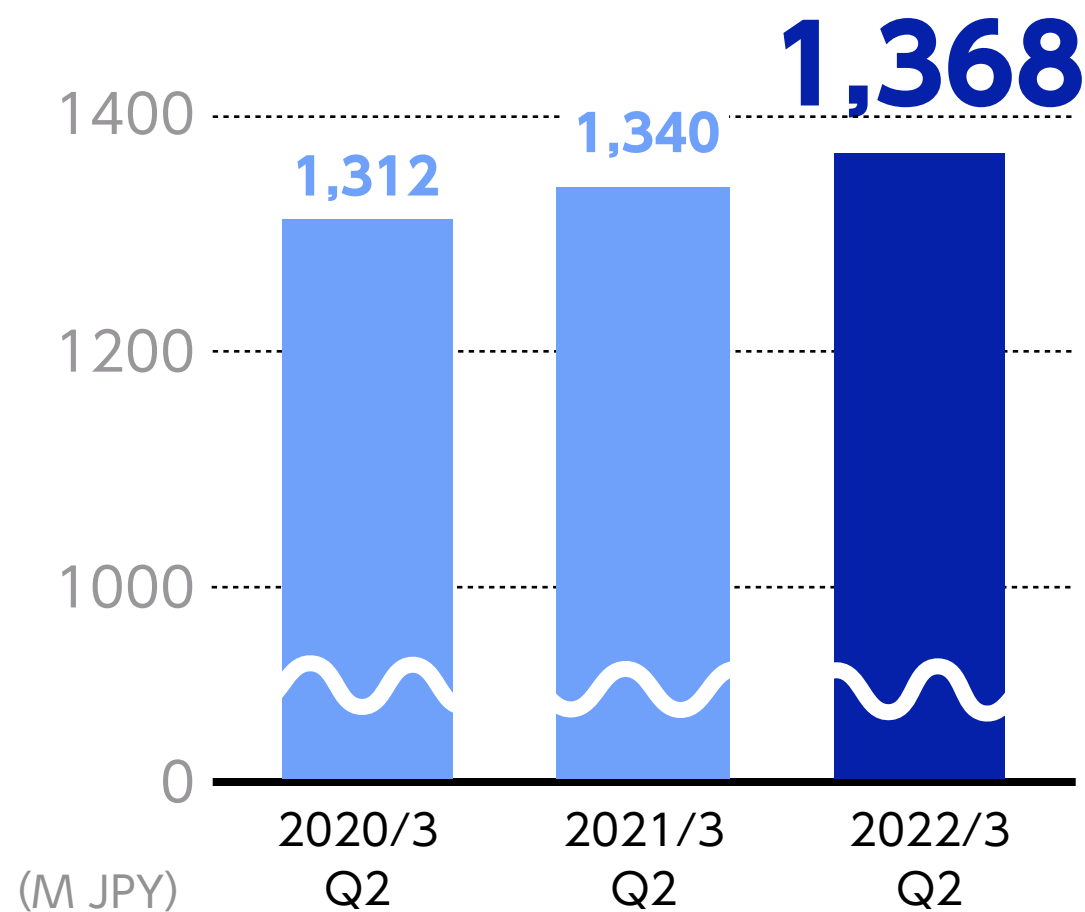
Q2 Summary

Fiscal Year Ended March 31, 2022
(IFRS)

Sales : **Gained** Software.B covered Design.B
Income : **Record High** Investment.B + Software.B

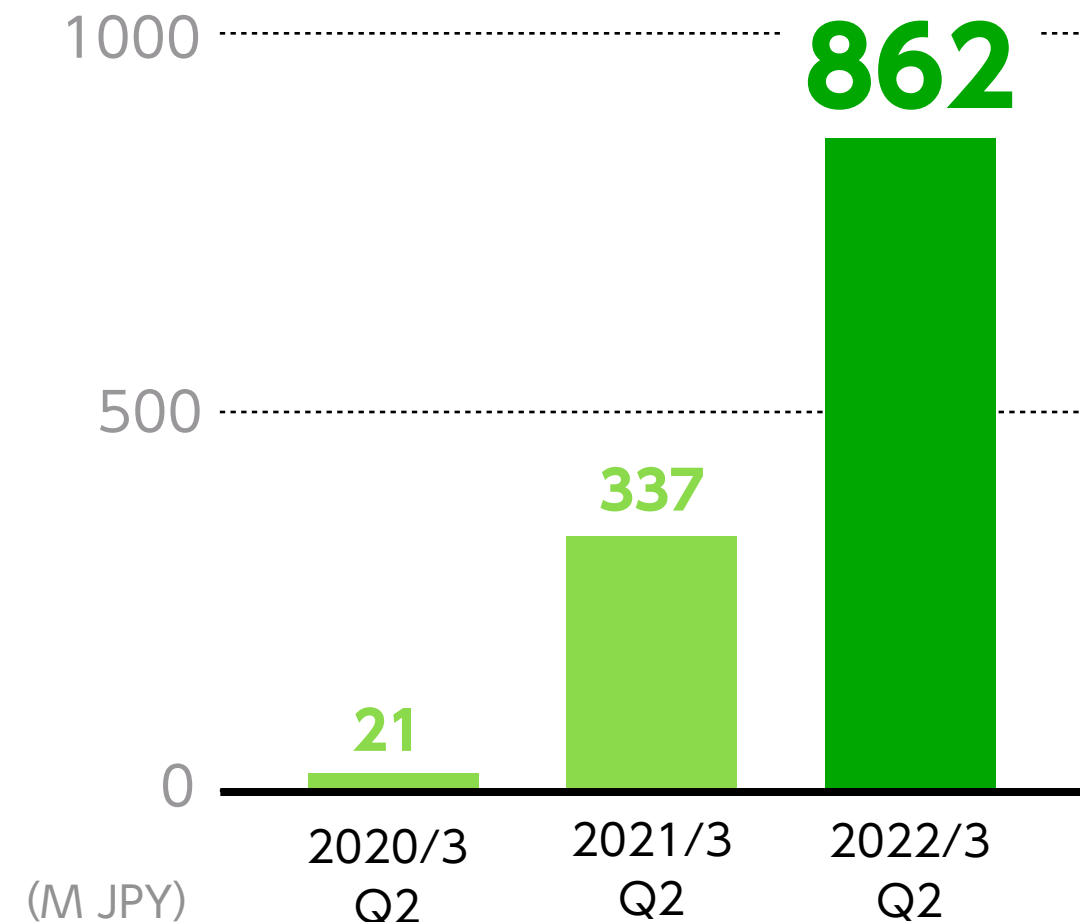
Sales

2.1% up (YoY)



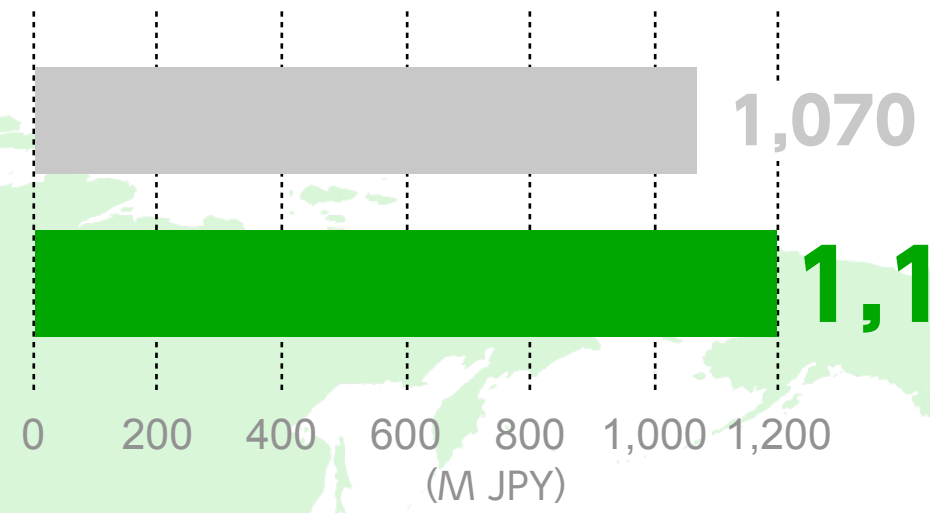
Operating Profit

155.6% up (YoY)



Q2 result

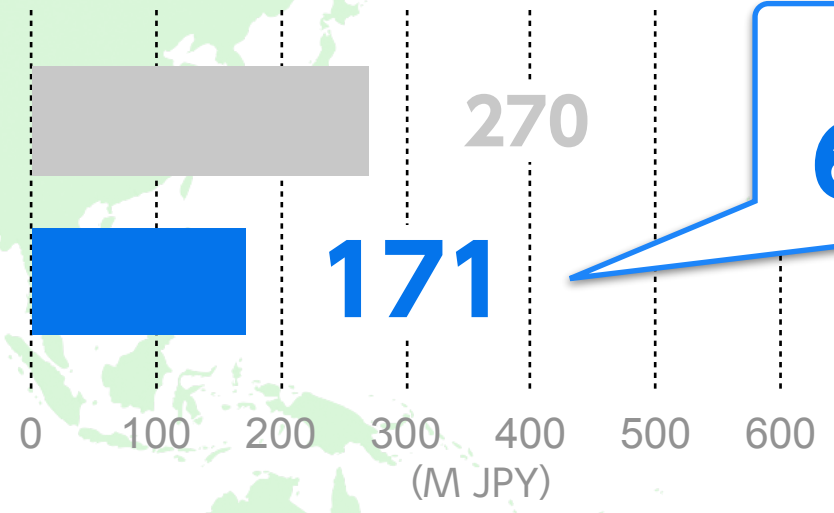
Software



YoY
111.9%

Strong "License" and "subscription" growth

Design



YoY
63.6%

Clients business damaged by COVID-19 in UK and US

Investment

◆ **656M JPY** gained valuation

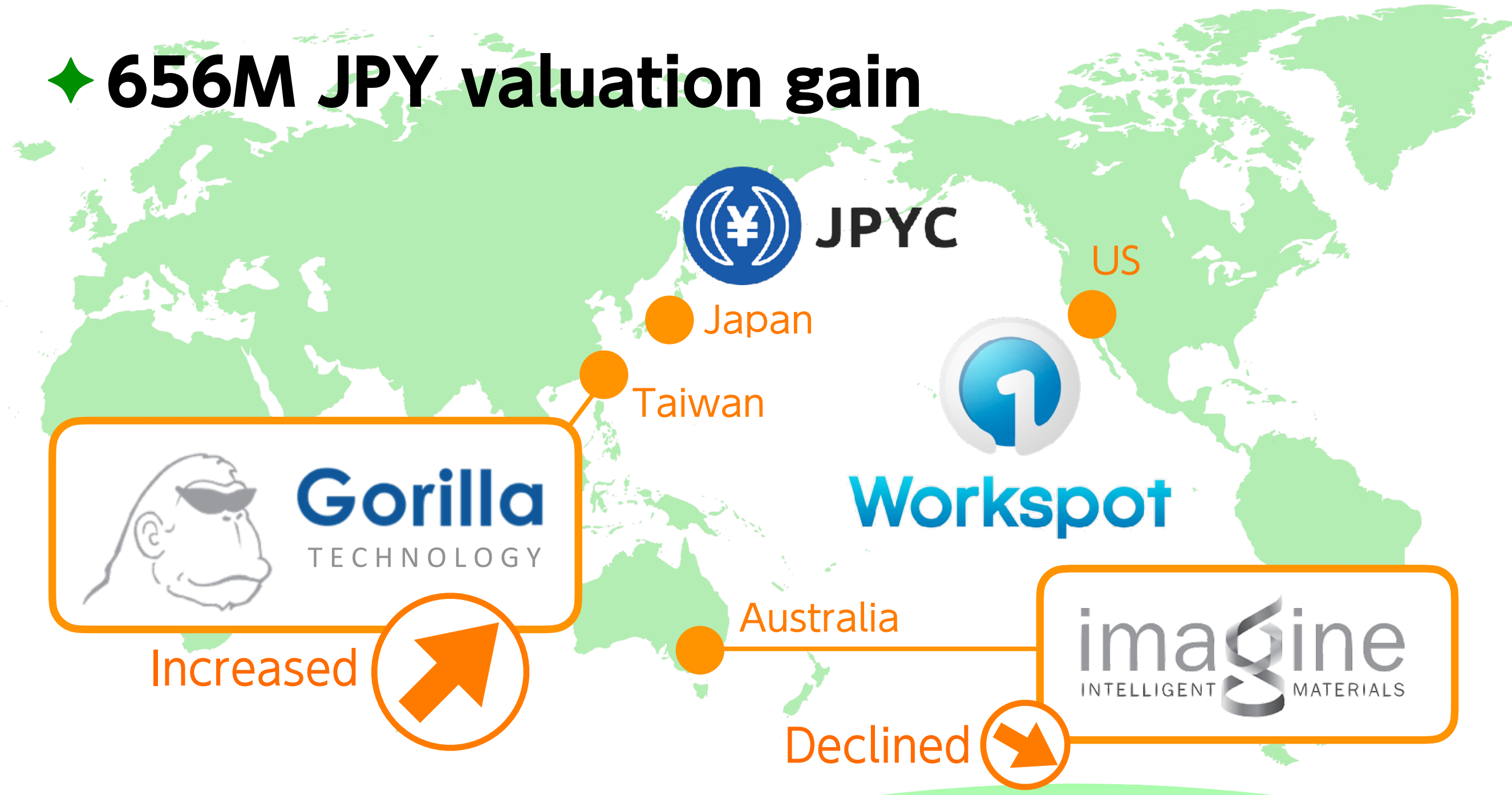
H1 New investment



Investment

◆ Continuous good result

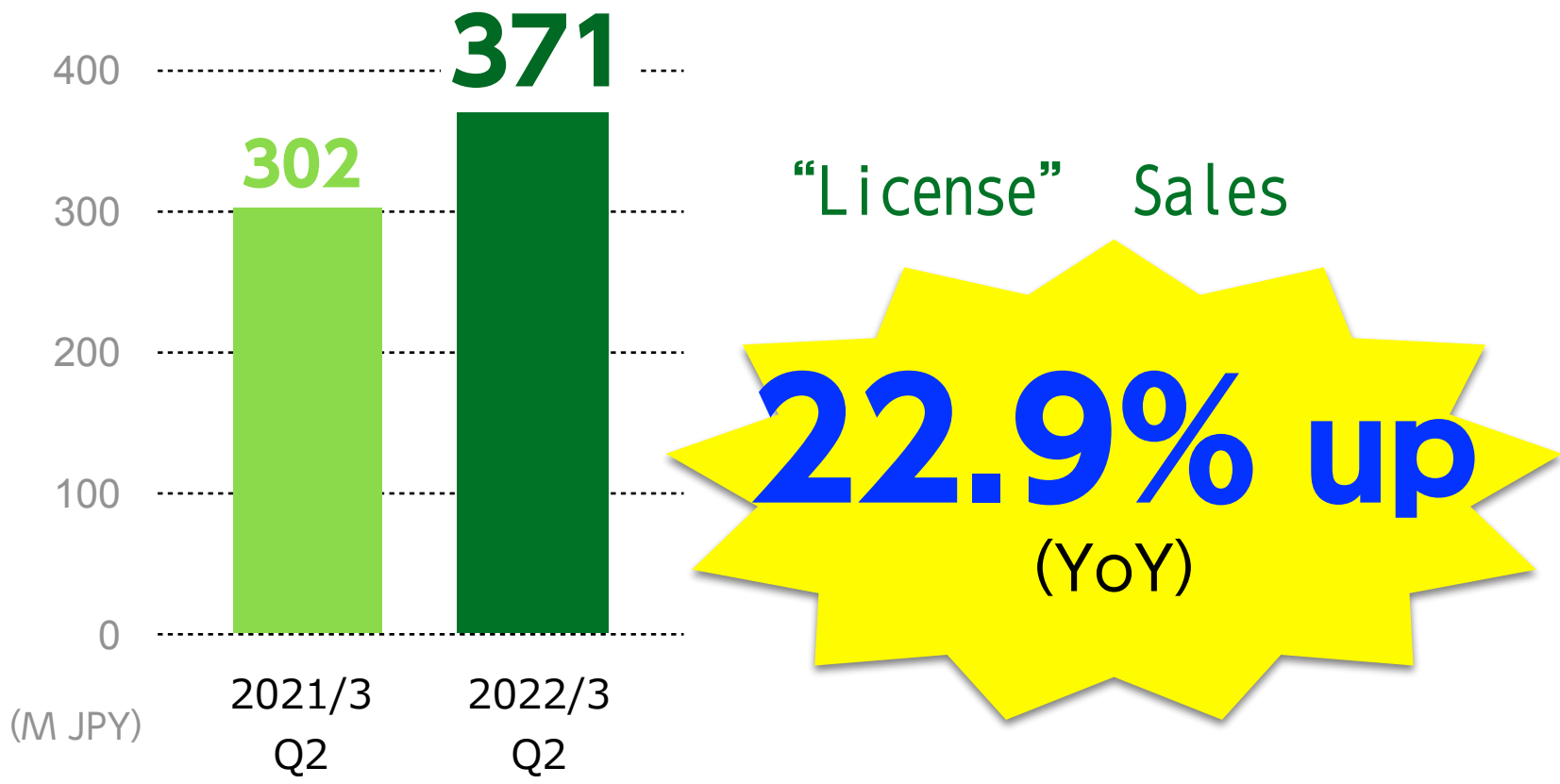
◆ **656M JPY valuation gain**



Software



Asteria **warp**



Warp

- ✓ **30+%** up “subscription” sales
- ✓ Market share **No.1** for 15 yrs.

Software



Handbook



Platio



Gravio

Handbook

✓ No growth due to COVID-19

Platio

✓ x2 Sales with “No-code” boom
✓ New success cases disclosed

Gravio

✓ x2 Sales because of COVID-19
✓ Expanding sales partners

Software

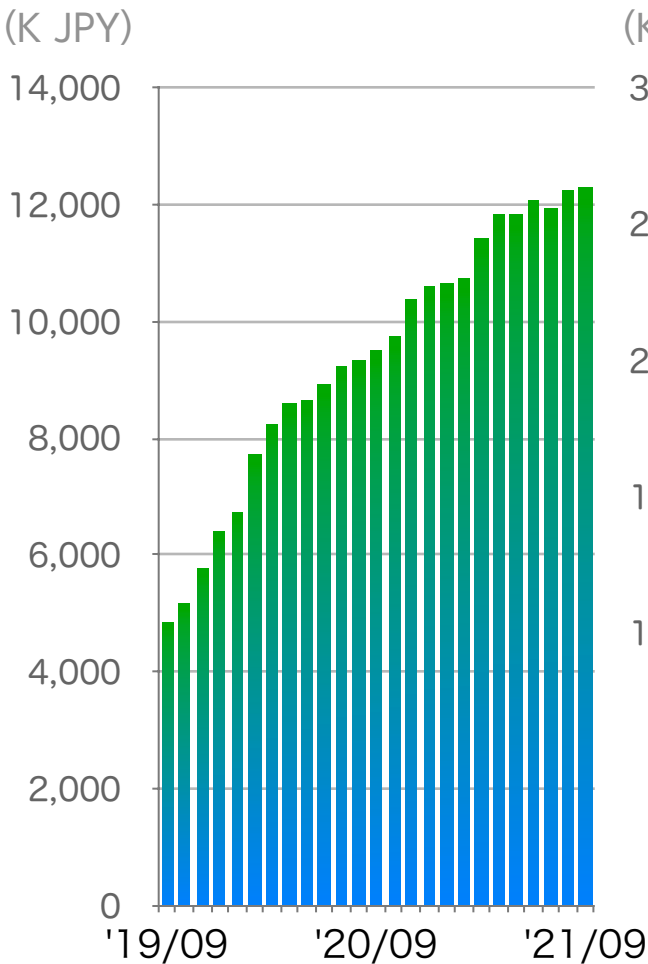
MRR and Revenue Churn



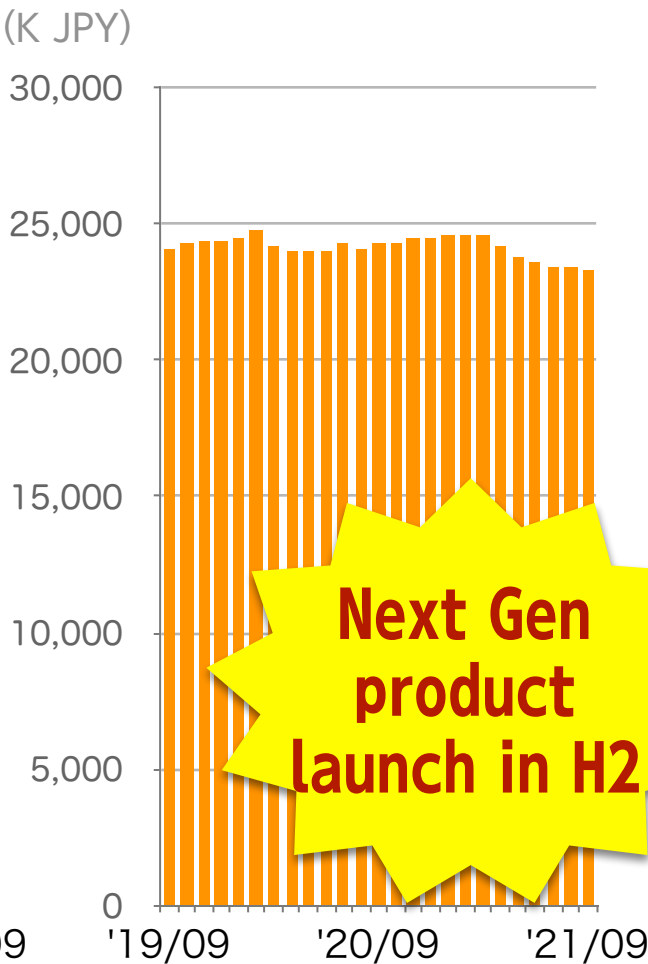
Handbook

Platio

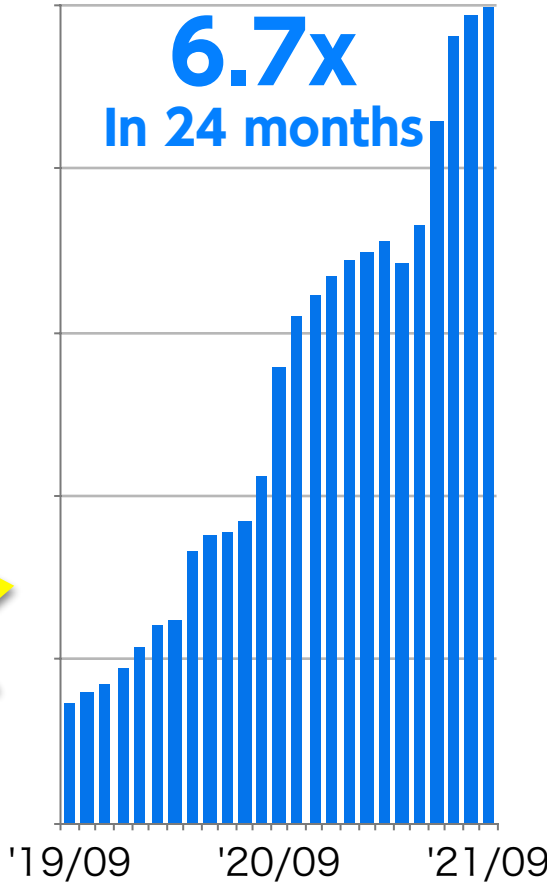
Gravio



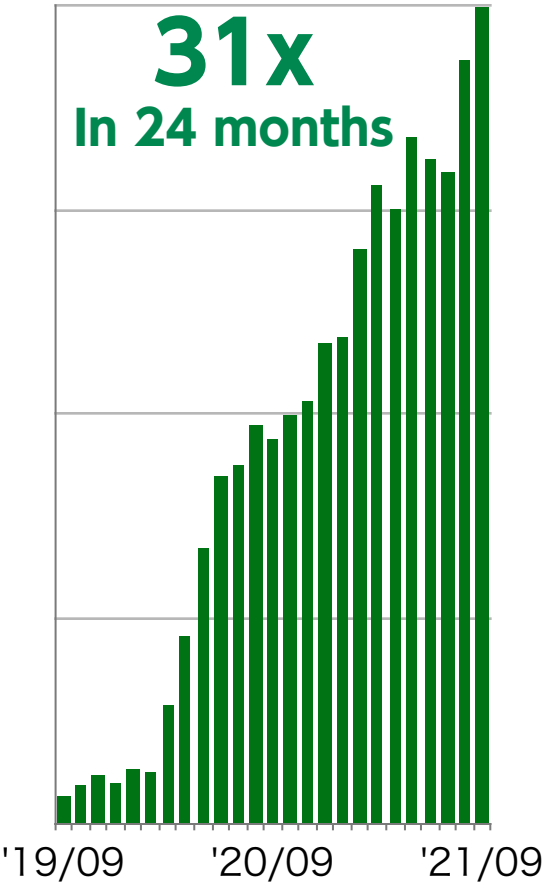
R.Churn: 2.3%



R.Churn: 1.1%



R.Churn: 1.8%



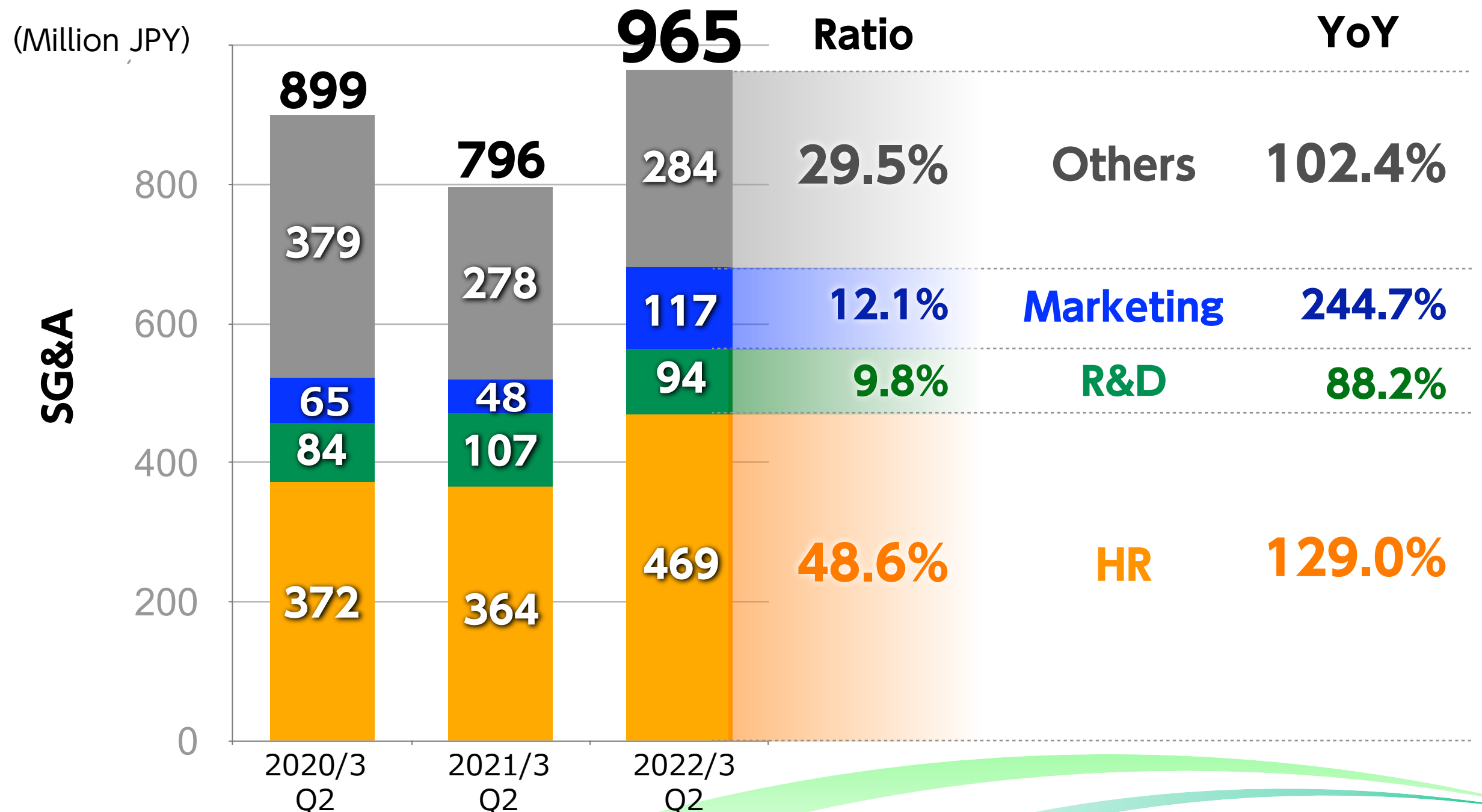
R.Churn: 1.7%

※R.Churn: Q1 average of the monthly churn

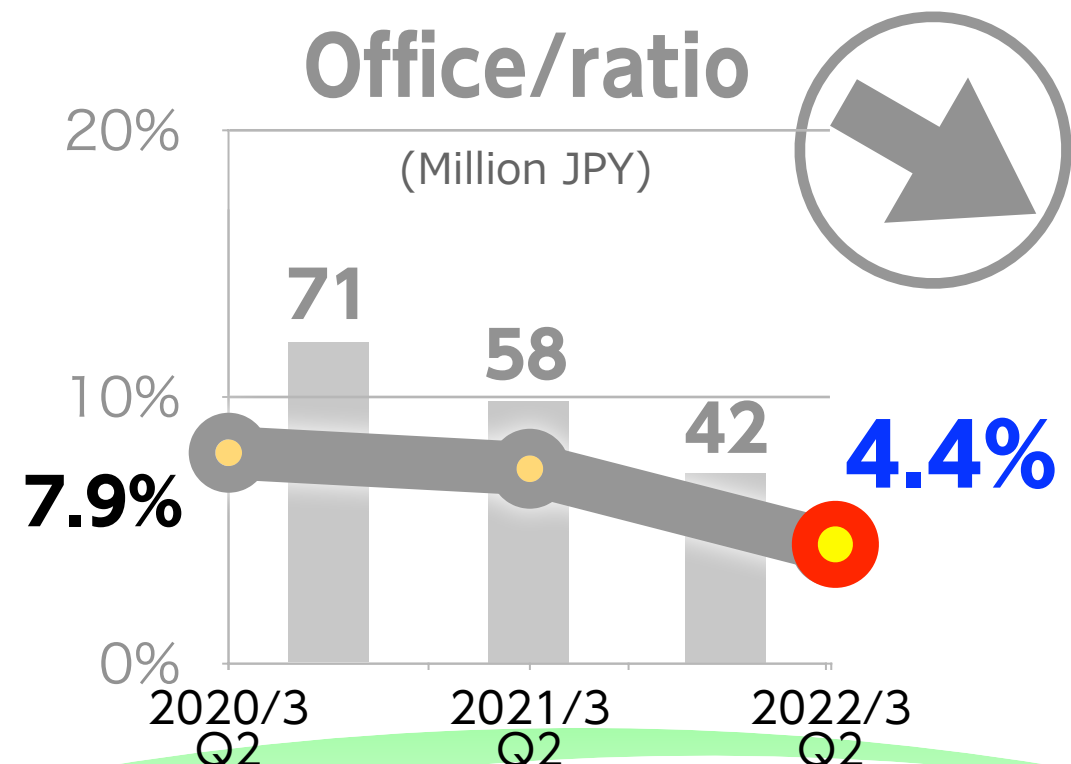
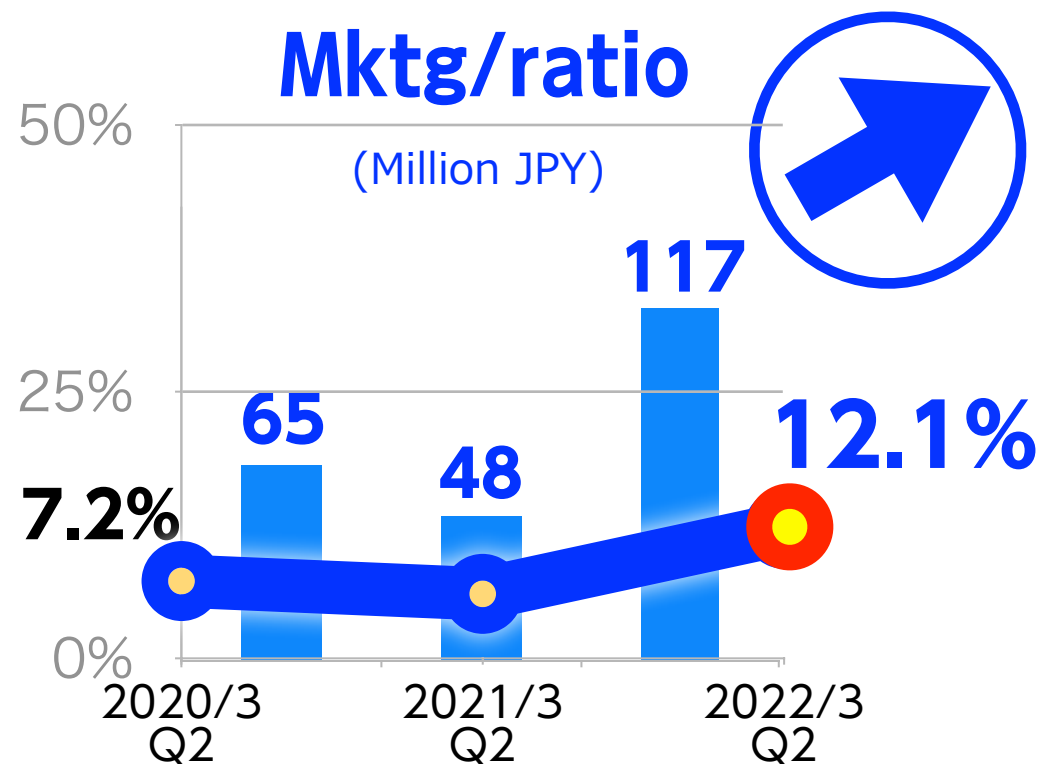
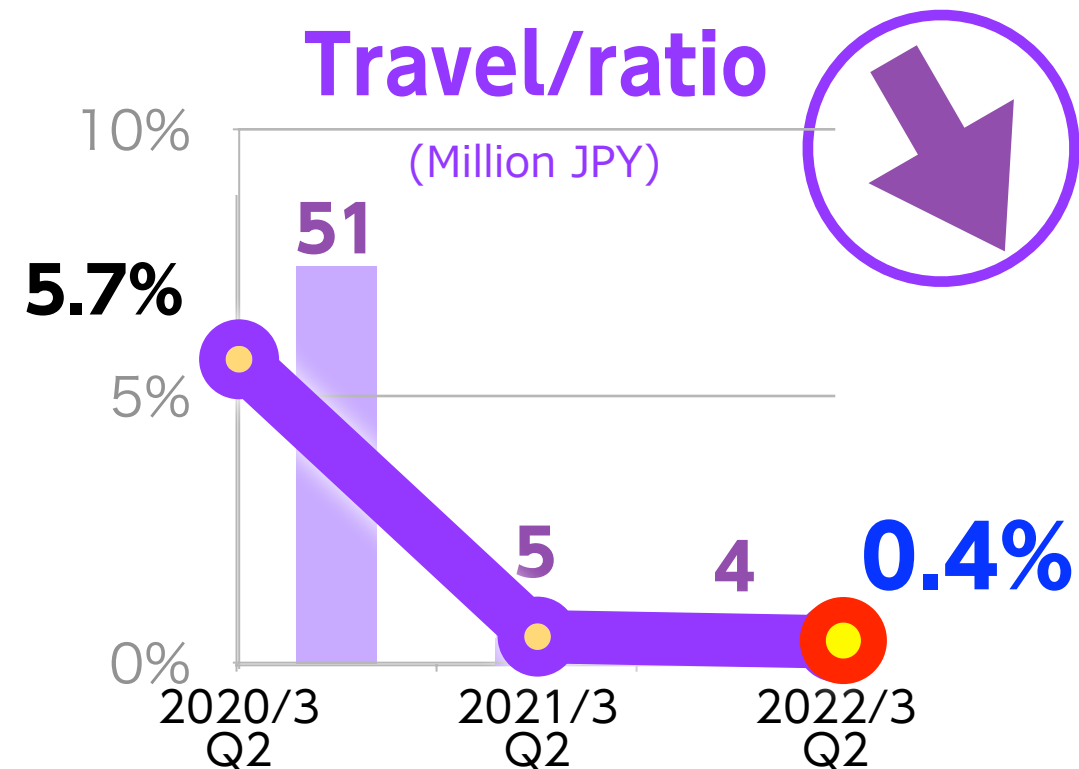
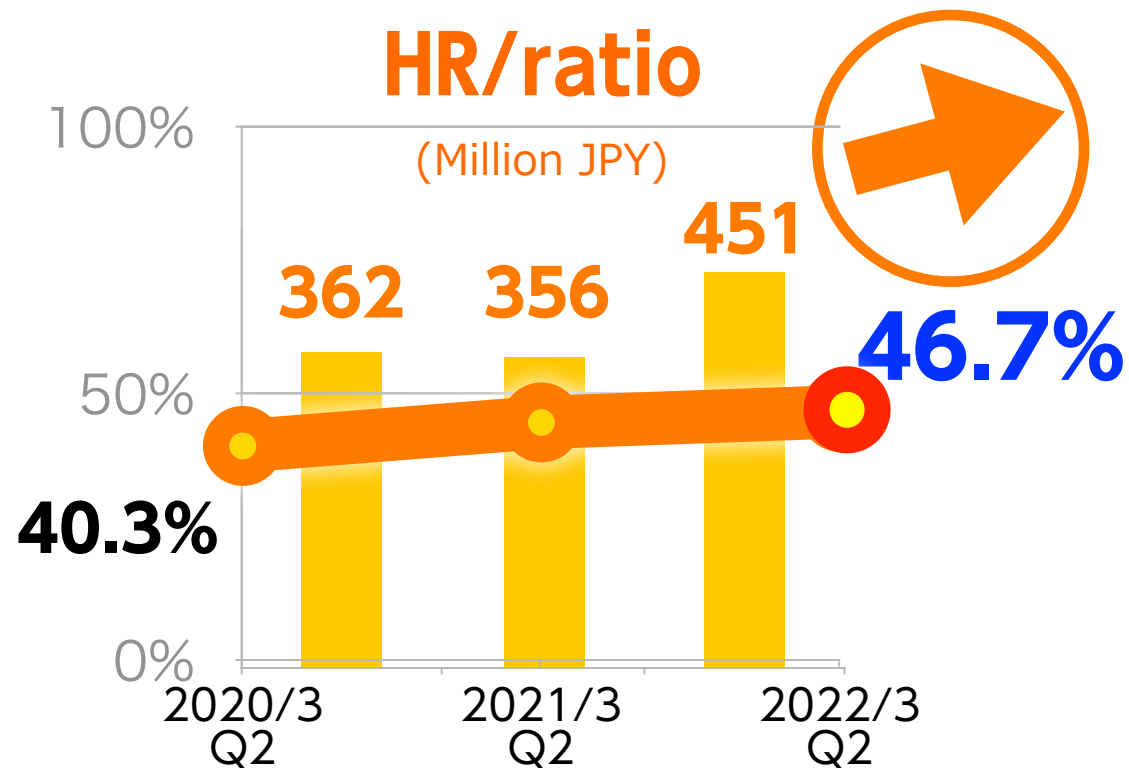
Largest promotion ever

SG&A trend and details

- ✓ Human resource related cost and Marketing expenses increased based on the Mid-term plan “STAR”.
- ✓ Major increase of “others” is professional cost (Layers, auditors).



Major SG&A items trend (Recent 3 years)

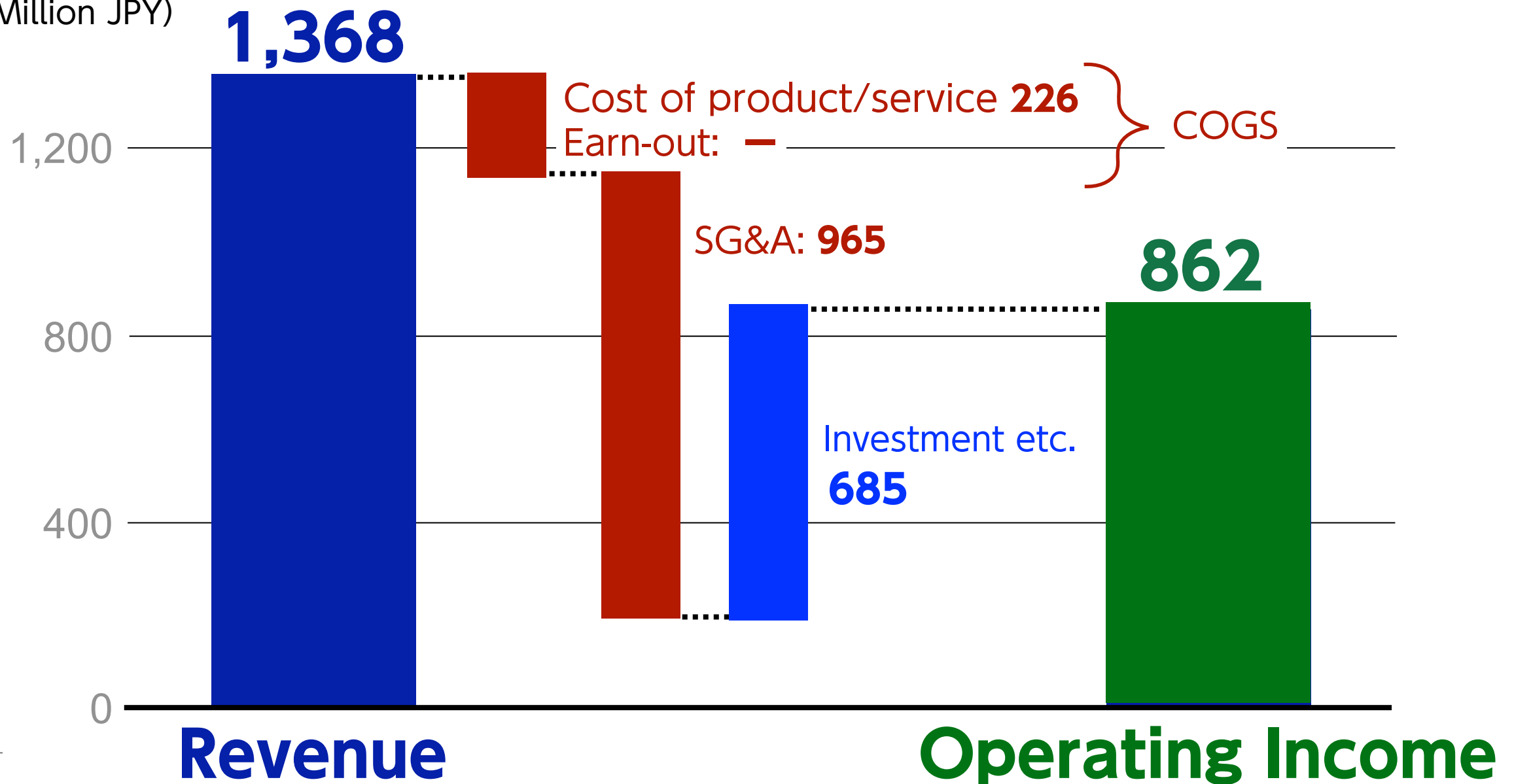


Bridge: Revenue and Operating Income

✓ Operating income gained because of investment gain.

Q2 FY2022/3

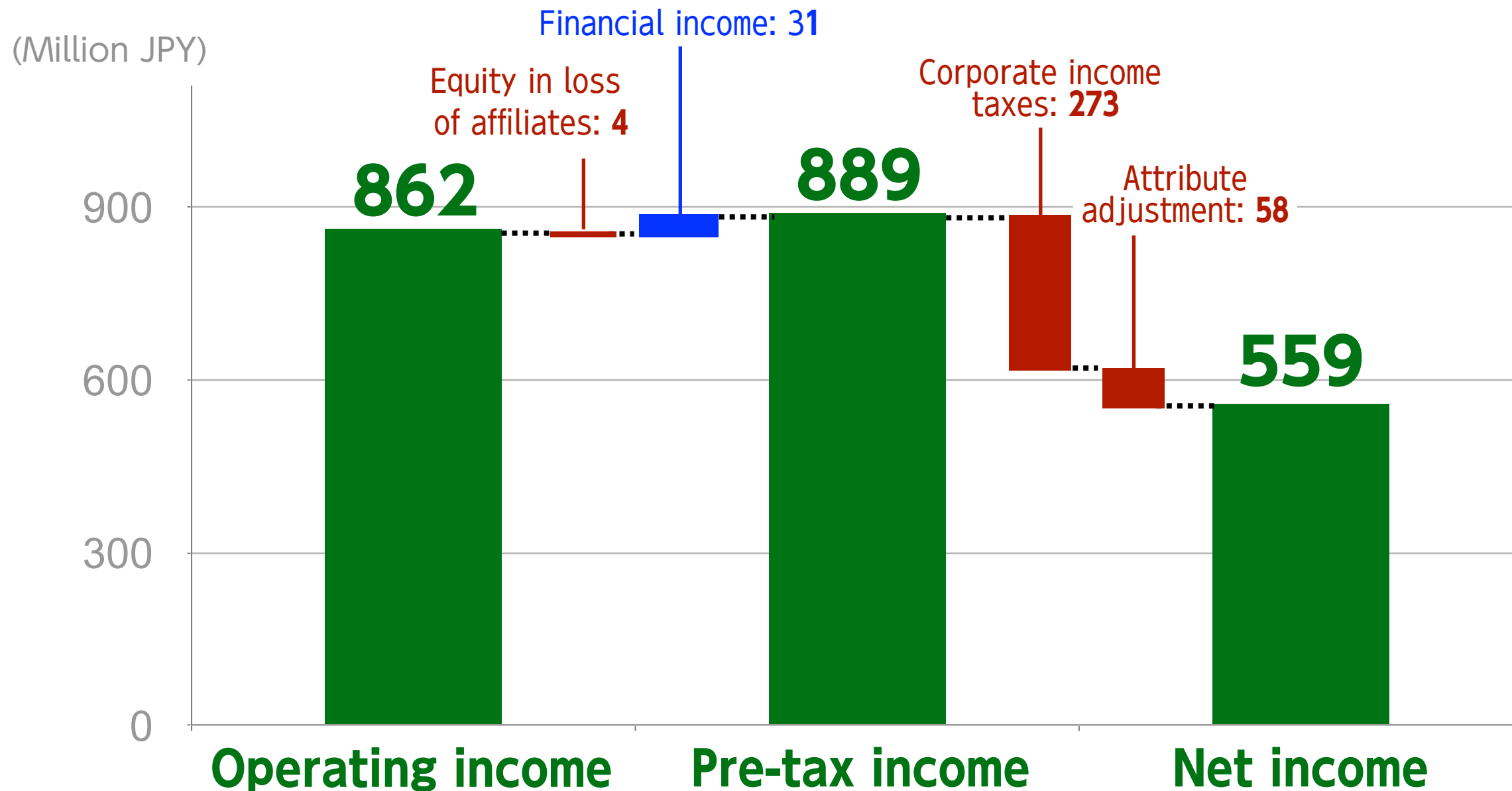
(Million JPY)



Operating income/ Pre-tax income / Net income

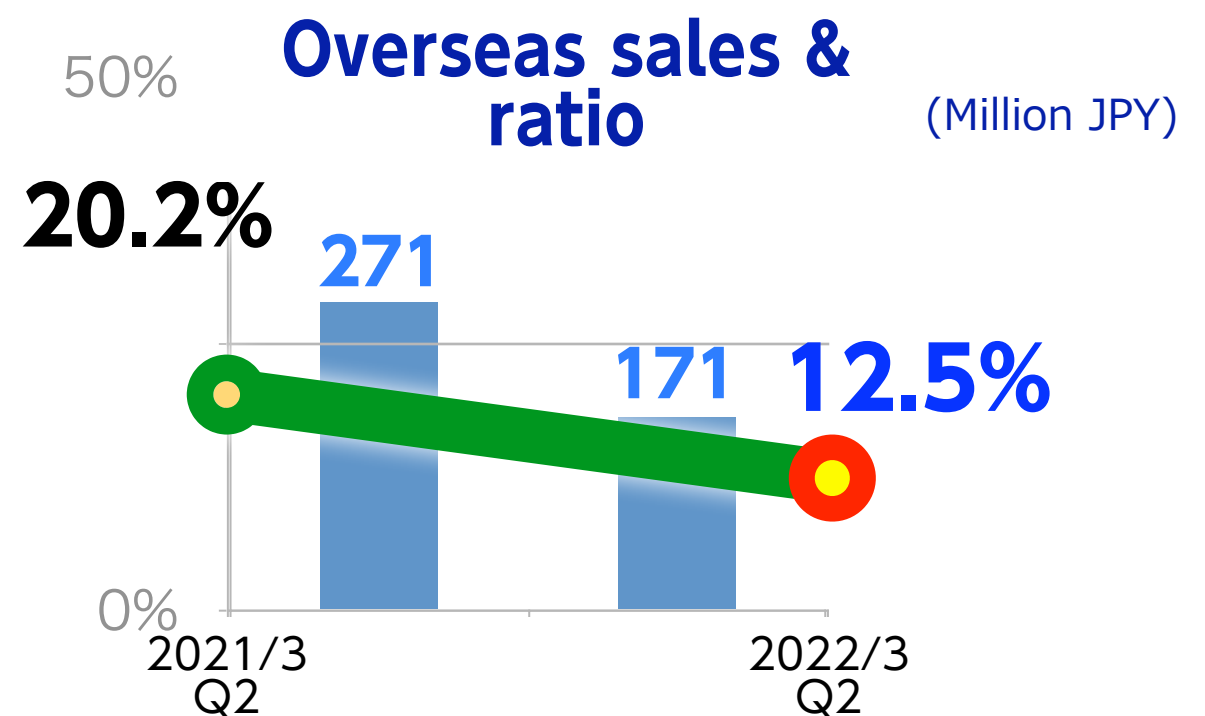
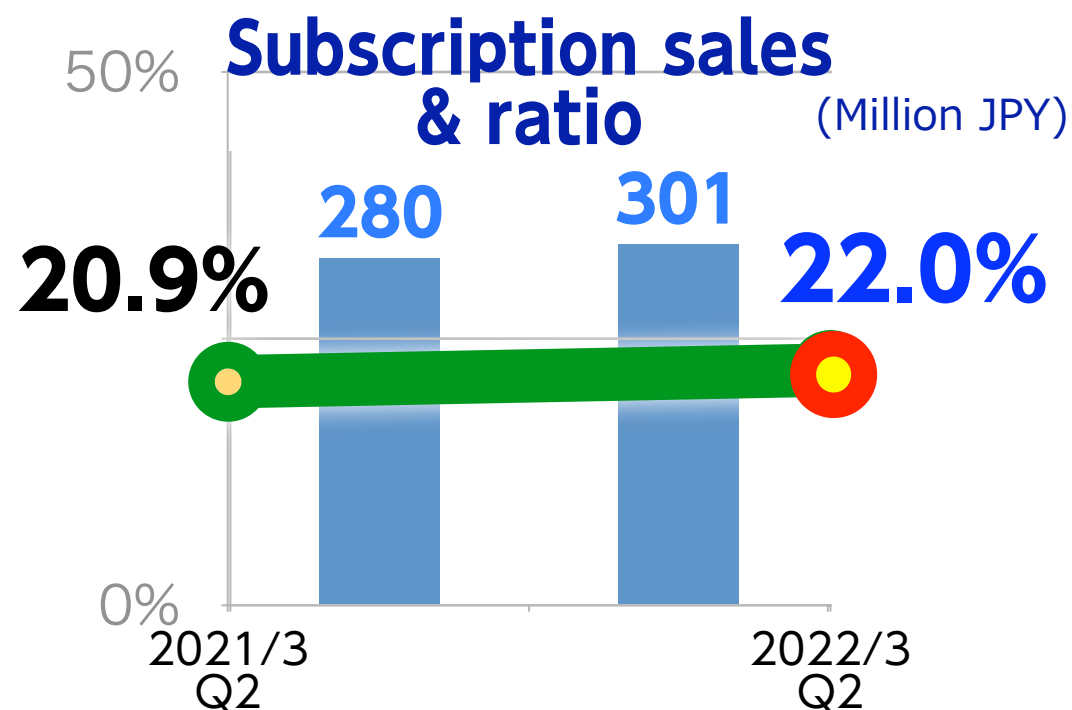
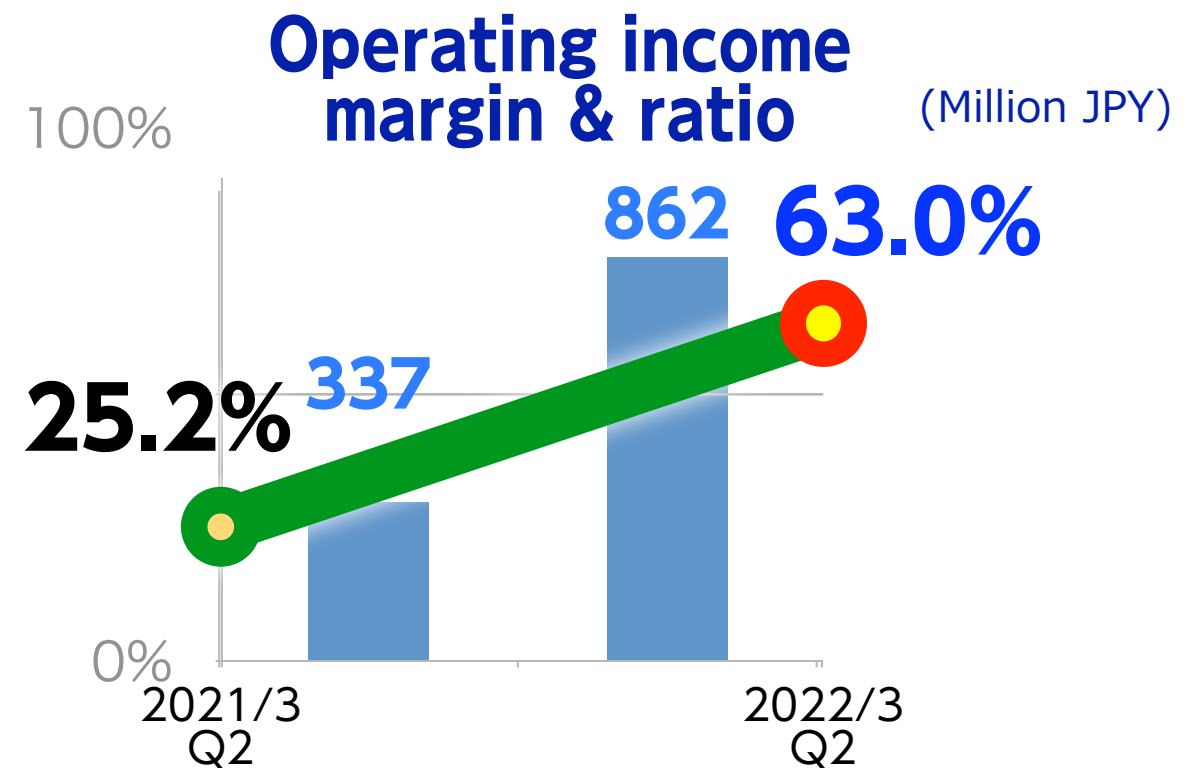
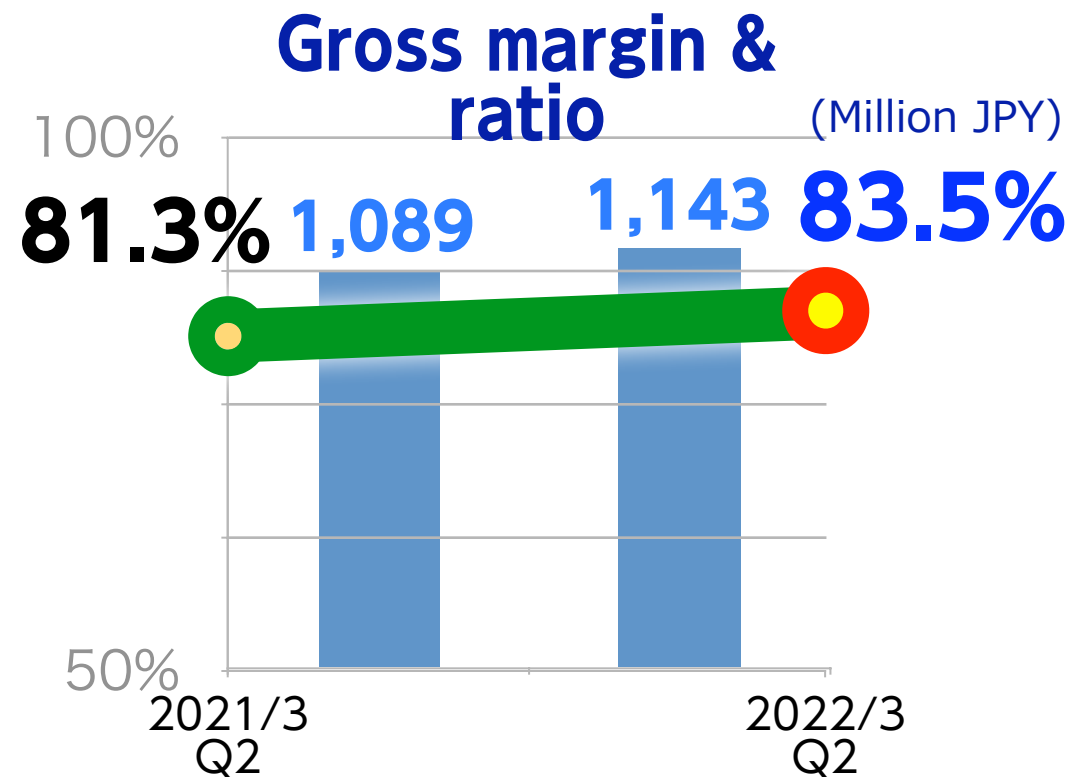
(Attributable to owners of parent)

Q2 FY2022/3



(Attributable to owners of parent)

Management indicators (YoY changes)



Financial Statement

	June 30, 2020	September 30, 2021	Gain/ Loss
Assets	Cash and cash equivalents	2,451	2,051 ▲400
	Operating receivables	256	348 91
	Other current assets	80	481 401
	Tangible fixed assets	181	483 302
	Goodwill	1,015	1,003 ▲11
	Intangible assets	69	78 8
	Investment and others	3,855	4,634 779
	Total assets	7,907	9,077
Liabilities	Borrowings(current)	243	243 -
	Operating payables	182	304 121
	Corporate income tax payables	99	105 5
	Other current liabilities	689	780 92
	Borrowings(noncurrent)	643	572 ▲71
	Other noncurrent liabilities	330	719 390
	Total liabilities	2,186	2,723
Capital	Shareholder's equity	5,682	6,143 461
	Other equity components	▲138	▲27 112
	Non-controlling interests	178	238 60
	Total capital	5,721	6,355

(Million JPY)

■ Cash and cash equivalents

2,051 Million JPY

■ Ratio of equity

67.4%

Healthy financial position
for active investments

TSE Prime Market

Asteria will be listed on the Prime Market



2021年9月10日

位

会社名 アステリア株式会社
代表者名 代表取締役社長 平野洋一郎
(コード番号:3853 東証第一部)
問合せ先 常務執行役員コーポレート本部長 齊藤裕久
(TEL 03-5718-1655)

新市場区分における「プライム市場」選択申請に関するお知らせ

当社は、2021年9月10日開催の取締役会において、株式会社東京証券取引所（以下、東証）の新市場区分^{*}における「プライム市場」を選択することを決議し、本日東証に対し「プライム市場」を選択市場とする市場選択申請書を提出いたしましたのでお知らせいたします。

The new market segments

Prime

The market oriented to companies which center their business on constructive dialogue with global investors

Standard

The market oriented to companies with sufficient liquidity and governance levels to be investment instruments

Growth

The market oriented to companies with high growth potential

場区分における上場維持基準への適合状況
市場区分における「プライム市場」へのの上
に基づく決議、申請となります。

更なる充実・強化を図るとともに、システ
「企業として、持続的な成長と中長期的

Source: jpx.co.jp

Conclusion

- ✓ **Record High Profit**
- ✓ **Growing Software.B & Investment.B**
- ✓ **Listed on Prime from April 2022**

Asteria